



## **Sealants for US and Canada from Fenzi North America**

It is known that the Fenzi Group has for three generations focused its products and technologies on the second processing of flat glass. All its products are certified according to the strictest standards; the chemical, physical and mechanical properties of these products are tested daily for durability and ageing both at the R&D laboratory in Tribiano, Italy, and at those of customers and test houses recognised worldwide. The department of sealants for insulating glass is part of the group that ranks first in terms of volumes, Fenzi producing polysulphide, butyl, hot melt and polyurethane types. Their purpose is to create insulating glass with perfect seal and limitless durability.

As regards more specifically the Canada and US markets, Fenzi North America has been in operation since 2001. This Group company deals with distribution of Fenzi products, particularly sealants, throughout North America. Moreover since 2004 the key Fenzi sealant, Thiover polysulphide, is produced directly in Canada, at the new and ultra-modern plant in Toronto. This new aspect has meant excellent service is guaranteed, above all in terms of fast and timely lead times through constant restocking. Another major advantage is the lack of surprises in costs, since this way the risk of fluctuations in the euro-dollar exchange rate has been averted. This total working autonomy has allowed Fenzi North America to achieve highly satisfactory results both in terms of sales volumes and the degree of market satisfaction with its products. Thiover, in particular, is very popular not only for its high quality and performance but also its perfect processability with all extruders and sealing robots currently available on the market.

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